



# vari®

## Capabilities Statement

### Overview

**We create workspaces that elevate people.**

We are Vari®, creators of the VariDesk®, but we offer so much more than that. We're a workspace innovation company offering a complete line of flexible office furniture, including sit-stand desks, tables, seating, accessories, and moveable partitions. Our solutions flex as your agency grows and changes, so it's easy to make adjustments to your workspace. Not only do we help institutions maximize their space at an efficient price, our products help improve employee collaboration, productivity, and well-being. Plus, whether your teams are at home or in the office, we have what you need to create safe workspaces anywhere.



**Contract Holder**

Contract GS-27F-007-GA

Category 337214

### Company Data

NAICS 337214

CAGE CODE 887M6

UEI X1CDDSUW62C7

FED TAX ID 83-2493517

### NAICS Codes

**337214**

Office Furniture (Except Wood) Manufacturing

**337127**

Institutional Furniture Manufacturing

**33721**

Office Furniture (Including Fixtures) Manufacturing

**337215**

Showcase, Partition, Shelving and Locker Manufacturing

**339999**

All Other Miscellaneous Manufacturing

**335122**

Commercial Industrial and Institutional Electric Lighting Fixture Manufacturing

### PCS Code

Primary PSC. 7110, Office Furniture

Email [federalgovernment@vari.com](mailto:federalgovernment@vari.com) or call (855) 641-9845 to speak with a Federal Government Specialist. Learn more at [vari.com](http://vari.com)

# vari® Capabilities Statement

## Core Competencies

### Services

- Free design/space planning
- Free shipping\*
- Free installation\*
- Project management
- Single point of contact
- Transparent pricing
- Federal discount
- World-class customer service
- Global shipping available

### Products

- Sit-Stand Converters
- Standing Mats
- Desks and Tables
- Monitor Arms
- Lighting and Power
- Seating
- Storage
- Modular Walls



## Differentiators

**Speed to Occupancy** – We can operate on a timeline of 15 business days from first call to fully installed on most projects. This eliminates the 6–10-week lead times of traditional furniture dealers.

**Flexible Workspaces** – Our solutions are designed to assemble and reconfigure easily to accommodate changing needs in the workspace.

**Complimentary Services** – Our customers receive free space planning, free delivery, and free installation on qualified orders.

**Transparent Pricing** - Because we act as our own distribution, we eliminate complex industry discounting methods and create full pricing transparency to the customer.

**Simplified Buying** – We believe in simple, highly functional solutions. We cater to customers who value simplicity and flexibility.

**Consistent Experience** – As a national network, our customers will always be working with the same company with the same selling practices.

**Hassle-Free Returns** – We accept returns of any size and volume if the customer is not fully satisfied within 30 days. Most manufacturers require hefty restocking fees and return shipment costs.

**Experience**– We work with all federal agencies and military branches, and we've been providing office furniture and design services for over 8 years.



## Our Clients Include

- United States Department of Defense
- Department of Justice
- National Security Agency
- Department of Veteran's Affairs
- Department of Interior
- National Aeronautical Space Administration

\* Free delivery in the contiguous US. Free installation on qualifying orders in the contiguous US. See [vari.com/installation](https://vari.com/installation) for more details. | Availability subject to change  
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